The Softer Side of Farm Management
What Women Do for Farm and Ranch Operations

Women in Agriculture Conference
Kearney, NE
February 22, 2018

What Economics Say About Family Living.

• Owner Withdrawals
• Statement of Cash Flow
Uses of Cash-Family Living (Withdrawals)
• Statement of Owner Equity Reconciliation
• Income statement-Family Living is Taxed
What Statistics Say. . . .

Women Farmers
Central 7 percent of U.S. farmland, account for 3 percent of sales.

14 percent . . .

. . . of the nation's 2.1 million farms had a female principal operator in 2012.

In 2012, the number of women farmers in the United States was 900,072. This was a 2 percent decrease in women farmers since 2007, when the last agriculture census was conducted. Nationally women were 30 percent of farmers, but its varies in the Northeast, Southland, and Western states, which are not more important to women farmers. Women had the highest proportion of women farmers (45 percent) 45 percent of all farmers in the states.


What We Know. . . .

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Communicator/Negotiator

Annie’s Project and Colors Personality Analysis
50% Blue
48% Gold
2% Green/Orange

Situations for Farm Women

Group Discussions:

Settling Disputes

Negotiating the “Deal”

Managing Family Trusts
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